



<https://jobs.govhelp.in/job/idbi-bank-recruitment-2023-all-job-for-you-financial-services-representative-post/>

IDBI Bank Recruitment 2023 – All Job For You – Financial Services Representative Post

Hiring organization
IDBI Bank

Job Location

India
Remote work from: IND

Date posted
November 20, 2023

Valid through
31.03.2024

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Base Salary

Rs. 14,200 - Rs. 22,400

APPLY NOW

Qualifications

Graduate

Employment Type

Full-time

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Description

IDBI Bank Recruitment 2023

IDBI Bank is seeking a highly motivated and customer-focused Financial Services Representative (FSR) to join our dynamic team and provide exceptional financial services to our valued customers. As an FSR, you will be responsible for understanding our customers' financial needs and recommending tailored financial solutions that meet their specific requirements. You will also be responsible for building relationships with customers and promoting IDBI Bank's products and services. The ideal candidate will possess strong communication and interpersonal skills, a passion for helping others, and a proven track record of success in the financial services industry.

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IDBI Bank Careers

Responsibilities:

- Provide comprehensive financial advice to customers on a variety of products and services, including savings accounts, loans, investments, and insurance.
- Conduct thorough needs assessments to understand the financial goals and objectives of each customer.
- Recommend tailored financial solutions that meet the specific needs of each customer.
- Build strong relationships with customers and foster long-term customer

loyalty.

- Promote IDBI Bank's products and services through active marketing and outreach efforts.
- Maintain a strong understanding of current market trends and financial regulations.
- Stay up-to-date on the latest financial products and services offered by IDBI Bank.

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IDBI Bank Jobs Near Me

Skills:

- Excellent communication and interpersonal skills.
- Passion for helping others and a genuine interest in finance.
- Strong financial knowledge and understanding of financial products and services.
- Ability to build rapport with customers and establish trust.
- Strong sales and marketing skills.
- Ability to work independently and as part of a team.

Proficient in Microsoft Office Suite and relevant financial software.

Important Links Find the Link in [Apply Now](#) Button

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