

Air India Recruitment 2023 – Free Job Alert – Sales Associate Post

Job Location

India
Remote work from: Brazil

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Base Salary

Rs. 17,100 - Rs. 22,600

Qualifications

10th/12th Passed

Employment Type

Full-time

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Description

Air India Careers 2023

Air India is currently seeking highly motivated and dynamic individuals to join our team as Sales Associates. As a Sales Associate, you will be responsible for promoting and selling Air India's products and services to potential customers. This role requires excellent communication and negotiation skills, as well as a passion for building strong relationships with clients. If you have a strong sales background, enjoy working in a fast-paced environment, and are driven to achieve sales targets, we encourage you to apply.

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Air India Careers

Responsibilities:

1. Sales and Business Development: Actively seek out and identify potential customers, establish contact, and build relationships to promote Air India's products and services. Effectively communicate the value proposition to customers and persuade them to choose Air India for their travel needs.
2. Customer Relationship Management: Develop and maintain strong relationships with existing customers to ensure customer satisfaction and loyalty. Provide exceptional customer service by addressing inquiries, resolving complaints, and handling any issues or concerns promptly and professionally.
3. Sales Target Achievement: Meet or exceed assigned sales targets and objectives. Continuously monitor sales performance, analyze market trends, and identify opportunities to maximize revenue generation. Develop and implement sales strategies and initiatives to drive business growth and increase market share.

Hiring organization

Air India

Date posted

June 6, 2023

Valid through

31.12.2023

APPLY NOW

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Air India Jobs Near Me

Skills and Qualifications:

- High school diploma or equivalent. Bachelor's degree in Sales, Marketing, or a related field is a plus.
- Proven track record in sales, preferably in the airline industry or related travel industry.
- Excellent communication and interpersonal skills to build rapport with customers and effectively negotiate sales agreements.
- Strong sales acumen with the ability to identify customer needs and tailor solutions to meet those needs.
- Result-oriented mindset with a drive to achieve and exceed sales targets.
- Ability to work independently and in a team environment, demonstrating self-motivation and initiative.
- Proficiency in using sales CRM software and other relevant sales tools.
- Flexibility to work in a dynamic and changing sales environment.

Important Links

Find the Link in [Apply Now](#) Button

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