



<https://jobs.govhelp.in/job/britannia-recruitment-2023-job-opportunities-area-sales-manager-post/>

Britannia Recruitment 2023 – Job Opportunities – Area Sales Manager Post

Hiring organization
Britannia

Job Location

India
Remote work from: IND

Date posted
November 18, 2023

Valid through
31.03.2024

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Base Salary

Rs. 18,000 - Rs. 21,000

APPLY NOW

Qualifications

12th pass/Graduate

Employment Type

Full-time

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Description

Britannia Recruitment 2023

Britannia Industries Ltd., one of India's leading biscuit and bakery companies, is seeking a highly motivated and results-oriented Area Sales Manager to join our team. The ideal candidate will have a strong understanding of the FMCG industry and experience in leading and motivating sales teams.

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Britannia Careers

Responsibilities:

- Lead and motivate a team of sales representatives to achieve sales targets
- Develop and implement sales strategies and plans
- Manage and grow customer relationships
- Monitor and track sales performance
- Resolve customer issues and complaints
- Represent Britannia at industry events and trade shows

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Britannia Jobs Near Me

Skills:

- Strong understanding of the FMCG industry
- Experience in leading and motivating sales teams
- Excellent communication and interpersonal skills
- Ability to work independently and as part of a team
- Problem-solving and analytical skills

• Proficiency in using computers and CRM software

Important Links Find the Link in [Apply Now](#) Button

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