



<https://jobs.govhelp.in/job/flipkart-recruitment-2023-free-job-alert-sales-person-post/>

## Flipkart Careers 2023 – Free Job Alert – Sales Person Post

### Job Location

India  
Remote work from: Brazil

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### Base Salary

Rs. 16,700 - Rs. 23,100

### Qualifications

10th/12th Passed

### Employment Type

Full-time

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### Description

## Flipkart Recruitment 2023

Flipkart, one of India's leading e-commerce platforms, is seeking ambitious and results-driven individuals to join our team as Sales Person. As a Sales Person at Flipkart, you will play a pivotal role in generating leads, qualifying prospects, and driving sales growth. This is an exciting opportunity to contribute to the success of a dynamic and fast-paced sales organization.

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### Flipkart Careers

#### Responsibilities:

1. Lead generation and qualification: You will proactively identify and generate new business opportunities by researching and prospecting potential customers. This includes conducting market research, cold calling, and leveraging various channels to identify and engage with key decision-makers. You will qualify leads based on predetermined criteria and ensure a steady pipeline of qualified prospects for the sales team.
2. Sales support and relationship building: As a Sales Development Representative, you will work closely with the sales team to support their efforts in closing deals. You will provide product information, conduct product demonstrations, and deliver compelling value propositions to potential customers. You will build and nurture relationships with prospects through effective communication and follow-up, understanding their needs,

### Hiring organization

Flipkart

### Date posted

June 5, 2023

### Valid through

31.12.2023

APPLY NOW

and positioning Flipkart as the preferred e-commerce partner.

3. Sales tracking and reporting: You will maintain accurate and up-to-date records of all sales activities, customer interactions, and opportunities in the CRM system. You will track the progress of leads through the sales funnel, update relevant stakeholders on sales performance, and provide regular reports on key sales metrics. Your insights and feedback will contribute to the continuous improvement of sales strategies and processes.

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## Flipkart Jobs Near Me

### Skills and Qualifications:

- Bachelor's degree in Business Administration, Marketing, or a related field (or equivalent work experience)
- Proven track record in sales or business development, preferably in the e-commerce or retail industry
- Strong communication and interpersonal skills, with the ability to build rapport and engage with diverse stakeholders
- Excellent negotiation and persuasion abilities to convert prospects into qualified leads
- Self-motivated and target-driven mindset, with a focus on achieving and exceeding sales goals
- Good analytical skills to understand market trends, customer needs, and competitive landscape
- Familiarity with CRM software and proficiency in using sales tools and technologies
- Ability to thrive in a fast-paced, dynamic environment and adapt to changing priorities

### Important Links

Find the Link in [Apply Now](#) Button

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